## **ANNUAL BERTH HOLDER BENEFITS:**

Berthing rates 2022/23

- Nationwide Cruising Passport
   up to 300 cruising nights
   across our 10 sister marinas.
- 10% discount on lifting services & boatcare labour.
- Fuel at preferential rates across the country.
- 20% discount on Towergate Insurance policies.
- At least 3 weeks free storage ashore.

- Invitations to our annual berth holders' party and a range of other marina events and social activities.
- A range of other exclusive local discounts and offers from our on-site partners.
- First year berth discounts for customers purchasing boats through our dedicated boat sales business, boatpoint.



For full details, contact your marina team:

02392 601201 haslar@boatfolk.co.uk boatfolk.co.uk/haslarmarina



## **Contracted berthing**

All prices include VAT. Correct at December 2021. E&OE.

Annual berthing	Pay in full	Monthly Direct Debit
12-month annual berth	£612	£643
Boats 8m to 19.9m LOA	per metre	per metre
12-month annual berth	£510	£536
Boats 7m to 8.5m LOA in J/K channel	per metre	per metre

Ask us for pricing and berth availability for boats over 19.9m LOA and for multi-hulls of all sizes.

## Flexible berthing

Choose easy-come-easy-go monthly payments for stays of one to 12 months. No fuss, no contract, but no extra benefits. You'll never pay more than the annual Direct Debit rate.

	1 April - 31 October	1 November - 31 March
<b>Flexi berthing rate</b> All boats	£88 per metre/month	£36.25 per metre/month

For summer flexible contracts (1 April – 31 October) of more than four months paid in advance, a 5% discount will be applied to the above rates.

Visitor rates		
Weekly rate	£22.50 per metre	
Daily rate	£3.75 per metre	
Short stays up to 4 hours	£15 14m and under	<b>£20</b> 14m - 20m

## **Terms & Conditions**

Subject to availability and in accordance with our Terms & Conditions. For full details visit: boatfolk.co.uk/policies All contracts for annual berthing constitute a commitment to a full year. They are non-refundable and cannot be cancelled. For more flexible contract dates, please refer to our flexi berthing tariffs. Annual berthing contracts run from 1 April 2022 to 31 March 2023.